

AFL-CIO HOUSING INVESTMENT TRUST

COMPETITIVE RETURNS | UNION CONSTRUCTION JOBS | HOUSING FINANCE

Helping Build Boston—The Union Way

The AFL-CIO Housing Investment Trust builds on over 35 years of experience investing union capital responsibly to deliver competitive returns to its participants while generating union construction jobs, affordable housing, and economic and fiscal impacts that benefit the communities where union members live and work.

Economic and Fiscal Impacts of the HIT-Financed Projects in Boston

| 36 | \$667.4 M | \$21.0 M | \$1.6 B | 4,232 |
|-------------------|-------------------|------------------|---------------------|----------------------|
| Projects | HIT Investment | Building America | Total Development | Housing Units |
| | Amount | NMTC Allocation | Cost | Created or Preserved |
| 12.9 M | 14,890 | \$1.2 B | \$88.6 M | \$2.8 B |
| Hours of Union | Total Jobs Across | Total Wages | State and Local Tax | Total Economic |
| Construction Work | Industries | and Benefits | Revenue Generated | Impact |



PROJECT PROFILE: COTE VILLAGE

The HIT provided \$20.1 million in financing for the \$49.0 million new construction of the 76-unit, all affordable, Cote Village apartments, creating an estimated 415,960 hours of union construction work.



PROJECT PROFILE: OLD COLONY PHASE THREE C

The HIT provided \$36.4 million in financing for the \$26.5 million new construction of the 55-unit, all affordable, Old Colony Phase Three C project, creating an estimated 198,030 hours of union constuction work.

continued

Job and economic impact figures are estimates calculated using IMPLAN, an input-output model, based on HIT and HIT subsidiary Building America CDE, Inc. project data. Data is current as of December 31, 2020. Economic impact data is in 2019 dollars and all other figures are nominal.



Horizons Watermark (Building America)

Maverick Landing

95 Saint Alphonsus Street

"When union pension capital is invested in construction projects built with 100% union labor and creating affordable housing, we are investing in ourselves while addressing a critical community need."

-Brian Doherty, Secretary-Treasurer Building and Construction Trades Council of Metropolitan Boston

HIGHLIGHTS OF BOSTON INVESTMENTS

| Project | Location | HIT Investment/Building America NMTC Allocation | TDC | Construction Work Hours |
|----------------------------|----------|--|---------------|----------------------------|
| Cote Village | Boston | \$20,116,000 | \$49,049,428 | 415,960 |
| Dudley Municipal Center | Boston | \$7,500,000 | \$115,853,503 | 1,222,940 |
| Franklin Square Apartments | Boston | \$47,330,000 | \$75,462,270 | 158,980 |
| Georgetowne Homes One | Boston | \$70,392,000 | \$201,565,948 | 805,100 |
| Georgetowne Homes Two | Boston | \$45,456,000 | \$123,637,753 | 505,480 |
| Horizons Watermark | Boston | \$8,000,000 | \$62,076,217 | 455,850 |
| Old Colony Phase Two A | Boston | \$12,435,000 | \$22,211,272 | 211,980 |
| Old Colony Phase Two B | Boston | \$21,050,000 | \$39,236,796 | 377,070 |
| Old Colony Phase Three A | Boston | \$47,880,000 | \$64,040,973 | 511,510 |
| Old Colony Phase Three B | Boston | \$42,449,000 | \$61,054,733 | 486,320 |
| Old Colony Phase Three C | Boston | \$36,430,000 | \$26,506,507 | 198,030 |

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Investors should consider the HIT's investment objectives, risks and expenses carefully before investing. Investors may view the HIT's current prospectus, which contains more complete information, on its website at www.aflcio-hit.com and may obtain a copy from the HIT by calling the Marketing and Investor Relations Department collect at 202-331-8055. Investors should read the current prospectus carefully before investing.

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