

AFL-CIO HOUSING INVESTMENT TRUST

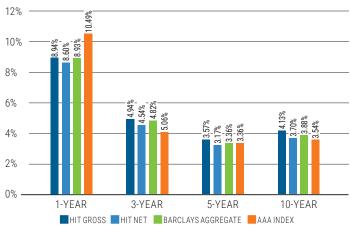
COMPETITIVE RETURNS | UNION CONSTRUCTION JOBS | HOUSING DEVELOPMENT

HIT AT A GLANCE

- A \$6.3 billion investment grade fixed-income mutual fund
- Expertise in the highest credit quality multifamily mortgage backed securities.
- Proven 35+-year history of competitive returns for pension funds and labor organizations, such as health and welfare funds, while also generating vital union construction jobs, and supporting affordable and workforce housing, and healthcare facilities.
- 100% union labor requirement for all on-site construction.
- Successful history as a fixed-income impact investor incorporating Environmental, Social, and Governance (ESG) factors into its investment strategy and signatory of the United Nations-supported Principles for Responsible Investment (PRI).

ANNUALIZED RETURNS

As of March 31, 2020



The AAA Index represents the AAA Component of the Bloomberg Barclays U.S. Aggregate Bond Index.

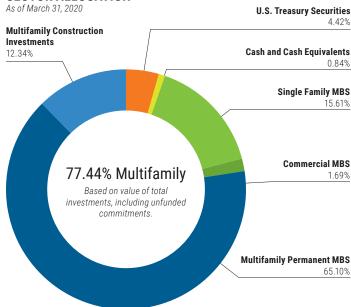
BENEFITS OF THE HIT

- Core fixed-income option with a strong performance record.
- Higher income, superior credit profile, and similar levels of interest rate risk compared to its benchmark.
- Directly sources multifamily construction-related investments that have higher yields than other investments of similar duration and credit quality.
- Ongoing yield advantage strengthens its performance relative to its benchmark.
- High credit quality multifamily securities differentiate the HIT from many other core fixed-income vehicles.
- The HIT's risk profile, due to its concentration in multifamily securities and exclusion of corporate bonds, could be a useful consideration for potential portfolio diversification from other asset classes.

STRATEGY: OVERWEIGHT MULTIFAMILY MBS

- Construct and manage a portfolio with higher credit quality, higher yield, and similar interest rate risk relative to the Bloomberg Barclays US Aggregate Bond Index benchmark.
- Invest in high credit quality multifamily mortgage securities that can provide an income advantage for the HIT and contribute to its performance relative to the benchmark.

SECTOR ALLOCATION



RISK COMPARISON

As of March 31, 2020

	HIT	Barclays
Credit Profile		
U.S. Government/Agency/AAA/Cash	93.31%	73.12%
A & Below/Not Rated	1.92%	23.57%
Yield		
Current Yield	3.02%	2.87%
Yield to Worst	2.05%	1.63%
Interest Rate Risk		
Effective Duration	5.64	5.86
Convexity	0.22	0.19
Call Risk		
Call Protected	77%	73%
Not Call Protected	23%	27%

Source: HIT and Bloomberg Barclays US Aggregate Bond Index

continued

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MIDWEST@WORK INITIATIVE* (2016-PRESENT)

MINNEAPOLIS | SAINT PAUL | MILWAUKEE | ST. LOUIS | DETROIT | COLUMBUS | CHICAGO | CLEVELAND | PITTSBURGH | BUFFALO



2,636
Low-and Moderate-Income

Housing Units (54%)

\$761.5M

Amount

13.1M

Hours of Construction

Work Generated

\$27.5M

Building America NMTC Allocation

16,389

Total Jobs Created **\$1.5**B

Total Development Cost

<u>©</u> \$333.1M

State, Local and Federal Tax Revenue Generated 4,924
using Units Created or Preserved



Total Economic

PROJECT PROFILE:

ZVAGO COOPERATIVE AT LAKE SUPERIOR

(DULUTH, MN)

- \$18.4 million new construction project
- Four-story project will create 51 units of housing
- HIT investment \$14.0 million
- Creating an estimated 176,940 hours of union construction work (89 jobs)*



PROJECT PROFILE:

GATEWAY NORTHEAST

(MINNEAPOLIS, MN)

- \$38.7 million new construction project
- · Five-story project will create 128 units of housing
- HIT investment of \$21.0 million
- Creating an estimated 273,760 hours of union construction work (137 jobs)*



NATIONWIDE ECONOMIC IMPACT OF INVESTMENTS* (1984-present)

533

Projects

\$32.9B

in total economic benefits

\$13.3B

in personal income including wages and benefits, with \$6.7 billion for

construction workers

178.3M

hours of on-site union construction work created 193,729

total jobs generated across communities

117,005

housing and healthcare units nationwide, with 67% affordable housing **\$4.2**B

in tax revenues (\$1.4 billion state/ local and \$2.8 billion federal)

*Job and economic impact figures are estimates calculated using IMPLAN, an input-output model, based on HIT and HIT subsidiary Building America project data. The data is current as of March 31, 2020. Economic impact data is in 2019 dollars and all other figures are nominal.

The performance data quoted represents past performance and is no guarantee of future results. Investment results and principal value will fluctuate so that units in the HIT, when redeemed, may be worth more or less than the original cost. The HIT's current performance may be lower or higher than the performance data quoted. Performance data current to the most recent month-end is available from the HIT's website at www.aflcio-hit.com. Gross performance figures do not reflect the deduction of HIT expenses. Net performance figures reflect the deduction of HIT expenses and are the performance figures investors experience in the HIT. Information about HIT expenses can be found on page 1 of the HIT's current prospectus. Periods over one year are annualized.

Investors should consider the HIT's investment objectives, risks, and charges and expenses carefully before investing. This and other information is contained in the HIT's prospectus. To obtain a prospectus, call the HIT at (202) 331-8055 or visit the HIT's website at www.aflcio-hit.com.

