AFL-CIO HIT

AFL-CIO HOUSING INVESTMENT TRUST

COMPETITIVE RETURNS | UNION CONSTRUCTION JOBS | HOUSING FINANCE

HIT AT A GLANCE

- A \$6.8 billion investment grade fixed-income mutual fund.
- Expertise in the highest credit quality multifamily mortgage backed securities (MBS).
- Proven 35+-year history of competitive returns for pension funds and labor organizations, such as health and welfare funds, while also generating vital union construction jobs, and supporting housing (including affordable and workforce housing), and healthcare facilities.
- 100% union labor requirement for all on-site construction.
- Successful history as a fixed-income impact investor incorporating Environmental, Social, and Governance (ESG) factors into its investment strategy and signatory of the United Nations-supported Principles for Responsible Investment (PRI).

RELATIVE RETURNS

As of March 31, 2021, periods over one year are annualized



BENEFITS OF THE HIT

- · Core fixed-income option with a strong performance record.
- Higher income, superior credit profile, and similar levels of interest rate risk compared to its benchmark.
- Directly sources multifamily construction-related investments that have higher yields than other investments of similar duration and credit quality.
- Ongoing yield advantage strengthens its performance relative to its benchmark.
- High credit quality multifamily MBS differentiate the HIT from many other core fixed-income vehicles.
- The HIT's risk profile, due to its concentration in multifamily MBS and exclusion of corporate bonds, could be a useful consideration for potential portfolio diversification from other asset classes.

STRATEGY: OVERSIGHT MULTIFAMILY MBS

- Construct and manage a portfolio with higher credit quality, higher yield, and similar interest rate risk relative to the Bloomberg Barclays US Aggregate Bond Index benchmark.
- Invest in high credit quality multifamily MBS that can provide an income advantage for the HIT and contribute to its performance relative to the benchmark.



RISK COMPARISON

As of March 31, 2021

	HIT	Barclays
Credit Profile		-
U.S. Government/Agency/AAA/Cash	91.31%	70.46%
A & Below/Not Rated	3.41%	26.27%
Yield		
Current Yield	2.63%	2.53%
Yield to Worst	1.86%	1.52%
Interest Rate Risk		
Effective Duration	5.90	6.25
Convexity	0.18	0.08
Call Risk		
Call Protected	79%	73%
Not Call Protected	21%	27%

Source: HIT and Bloomberg Barclays US Aggregate Bond Index

The calculations of the HIT yield herein represent widely accepted portfolio characteristics information based on coupon rate, current price and, for yield to worst, certain prepayment assumptions, and are not current yield or other performance data as defined by the SEC in Rule 482.

HIT INVESTS IN UNDERSERVED COMMUNITIES

- HIT projects now under construction are predominantly located in areas that have lower median household incomes and are more racially diverse than the US average based on US Census Bureau data.
- HIT's investments create union jobs that provide training, fair wages and safe working conditions and broader economic benefits at a time of high unemployment.

HIT'S DIVERSE WORKFORCE AND LEADERSHIP

- HIT's diverse workforce and leadership, with their varied experience and perspectives, add significant value to its management and performance.
- Diverse Workforce-64% minority or women.
- Diverse Leadership Team-50% minority or women.

LABOR POLICIES: BEST IN CLASS

- **Documentation**—general contractors and developers have a contractual obligation requiring 100% union labor.
- **Monitoring**-HIT Labor Relations monitors compliance and facilitates resolutions if issues arise.
- **Measurement**—work hours measured and reported for every project.





GATEWAY APARTMENTS CHICAGO, IL

- \$43.5 million HIT investment
- \$50.4 million new construction project
- \$110.2 million in total economic benefits
- Creating an estimated 382,510 hours of union construction work (192 jobs)
- 161 units of housing (11% affordable)

ECONOMIC IMPACT OF INVESTMENTS*

(1984-present)

551 PROJECTS	183.4 M hours of on-site union construction work created	
\$9.3 B in HIT capital invested		
\$17.5 B in total development cost		
\$34.8B total economic benefits		
\$14.2 B in personal income including wages and benefits (\$7.2 B for construction workers)		
202,243 total jobs generated across communities		
120,197 housing and healthcare units nationwide (67% affordable housing)		

*Job and economic impact figures are estimates calculated using IMPLAN, an input-output model, based on HIT and HIT subsidiary Building America CDE, Inc. project data. Data is current as of March 31, 2021. Economic impact data is in 2020 dollars and all other figures are nominal.

The performance data quoted represents past performance and is no guarantee of future results. Investment results and principal value will fluctuate so that units in the HIT, when redeemed, may be worth more or less than the original cost. The HIT's current performance data may be lower or higher than the performance data quoted. Performance data current to the most recent month-end is available from the HIT's website at www.aflcio-hit.com. Gross performance figures do not reflect the deduction of HIT expenses. Net performance figures reflect the deduction of HIT expenses can be found on page 1 of the HIT's current prospectus.

Investors should consider the HIT's investment objectives, risks, and charges and expenses carefully before investing. This and other information is contained in the HIT's current prospectus. To obtain a current prospectus, call the HIT at (202) 331-8055 or visit the HIT's website at www.aflcio-hit.com.

